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HP Extends Remote Client Solutions Worldwide to Help Improve Customer TCO, Security

GENEVA – Jan. 26, 2007 – HP today extended the industry's broadest portfolio of remote client solutions with the expanded global availability and enhanced features for its blade PC architecture, two new thin clients, as well as improved functionality of its recently announced blade workstation solution to deliver higher levels of data security, computing reliability and manageability.

"The HP Remote Client Solutions Portfolio was developed to provide our business customers with a complete hardware and software portfolio of centralized computing options to deliver the most secure and reliable experience in the industry," said Alberto Bozzo, vice president and general manager, Commercial Products, Personal Systems Group, Europe, Middle East and Africa, HP. "The global expansion of our CCI blade PC solution and enhancements like common management tools across the entire portfolio provide customers around the world with a broad array of affordable, secure and easily managed remote desktop solutions. "

By expanding the global availability of the company's Consolidated Client Infrastructure (CCI) blade PC solution, HP business customers can now enjoy the security benefits of HP's remote client solutions and reduce the total cost of their technology ownership by as much as 50 percent over a traditional desktop infrastructure.¹ These savings can be achieved as a result of streamlined, simplified support and administration due to centralization, consolidation, decreased power consumption, and the insight and agility provided by HP management tools.

HP works with leading companies to offer a simple end-user experience

To further simplify and enhance the end-user experience and manageability, application streaming technologies such as SoftGrid from Microsoft and SVS from Altiris can now be used with HP CCI.

"By combining Microsoft SoftGrid with HP's CCI, customers will gain additional benefits and reduce costs by dynamically delivering applications to the right users in real time without the need for installation," said Larry Orecklin, general manager, System Center Marketing, Microsoft. "There are a lot of synergies between these two products: CCI offers centralized management of hardware, while SoftGrid offers centralized management and deployment of software."

Expanding on its existing integration with HP CCI, Altiris provides both system deployment and now software application virtualization to help simplify manageability and enhance the computing experience. Altiris Deployment Solution is integrated with Altiris Software Virtualization Solution to provide extensive software control from the operating system to the application.

“On-demand computing is here today. The combination of Altiris software management, including Altiris Deployment Solution and Altiris Software Virtualization Solution, with HP’s Consolidated Client Infrastructure (CCI) provides blade PC customers with true on-demand application provisioning supported by full manageability,” said Steve Morton, Altiris vice president of product management and marketing. “HP CCI is an innovative solution for reducing the cost of computing while increasing security and service for the end user.”

In February, HP Session Allocation Manager, the manageability focal point of CCI that provides intelligent control of blade PC allocation to end users, will be updated to include new features such as support for “hot desking” through the use of smart cards and the ability for customers to completely customize the look and feel of the client interface.

The company will also provide Session Allocation Manager support later this year for HP’s recently announced Blade Workstation Solution, so that customers can evaluate managing both HP’s blade PC and workstation solutions from a single management and allocation tool.

HP Thin Clients Maximize Manageability, Security and Affordability

Growing faster than its closest two competitors in the thin client market for the past three years,² HP has introduced two additions to its portfolio – the HP Compaq t5135 Thin Client and the HP Compaq t5530 Thin Client. HP thin clients are an ideal access device for server-based computing, HP Consolidated Client Infrastructure (CCI), and HP Virtual Desktop Infrastructure (VDI).

The entry-level HP Compaq t5135 is ideal for customers seeking a lower-cost computing solution that has the ease-of-use of a consumer appliance. The HP Compaq t5530, based on Windows CE, comes with enhanced features such as web browser, media player, and terminal emulation that make it suitable for mainstream business use.

Every HP thin client includes a full license of Altiris Deployment Solution and a free download of HP OpenView Client Configuration Manager basic edition to provide customers with their choice of an enterprise level management solution for large deployments.

In addition, for customers who need a simple deployment tool without the complexity associated with enterprise level management solutions, exclusive HP Thin-State Tools are included with every HP Thin Client. With these tools the t5530, for example, can be used as a “master” client to easily deploy images to other thin clients in the network. Simply capture the image on the master thin client and then deploy the image over the network to “target” thin clients. There is no need to buy, install, or learn any external deployment solution.

For customers looking for the ease-of-use of an appliance, the new stateless capability of the t5135 is an ideal choice. Simply power on the client and it will find its settings automatically from the server. The settings are retained only for the duration of the session.

Other new features include a secure USB compartment specially designed for wireless connections, support for HP Quick Release to create a zero-footprint client,



and a host of new features for ease-of-use and management. Secure network access and reliability are provided through advanced security features, including two-factor authentication and controlled user access. Storing classified business information and data on a centralized server achieves greater protection of classified business information and data integrity.

HP thin clients are available from local and online resellers or direct from HP in more than 100 countries worldwide. The HP Compaq t5135 Thin Client will be available in March starting at €259, while the HP Compaq t5530 Thin Client will be available in April, starting at €299.3

The HP portfolio of remote client solutions help business customers dramatically reduces security risks, management and support costs by centralizing computing hardware and sensitive data within the data center. HP's remote client hardware and software offerings provide customers the industry's broadest selection of highly reliable, interoperable devices that are fully supported and customizable through HP Services and HP Factory to meet specific business requirements. To learn more about HP's Remote Client Solutions, please visit www.hp.com/eur/remoteclients

About HP

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Note to editors: HP news releases are available via RSS feed at www.hp.com/hpinfo/rss.html.

- 1) HP estimate of total cost of ownership savings due to CCI implementation over a typical desktop PC implementation during a 4-year period based on a hypothetical customer with 10,000 users in a single environment with 70 percent concurrent access.
- 2) Per IDC's Top 10 Vendors, US Thin Client Factory Shipments, 3Q06, Nov. 20, 2006
- 3) Estimated street prices. Actual prices may vary

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